## 2020 | Membership Levels Comparison

<table>
<thead>
<tr>
<th>Membership Level</th>
<th>Executive</th>
<th>Keystone</th>
<th>Premier</th>
<th>Entrepreneur</th>
<th>Classic</th>
</tr>
</thead>
<tbody>
<tr>
<td>Member Employee Count</td>
<td>More than 1,000 employees</td>
<td>151 to 1,000 employees</td>
<td>51 to 150 employees</td>
<td>16 to 50 employees</td>
<td>up to 15 employees</td>
</tr>
<tr>
<td><strong>Total Membership Investment</strong></td>
<td>$5,540</td>
<td>$2,320</td>
<td>$900</td>
<td>$600</td>
<td>$300</td>
</tr>
</tbody>
</table>

### Benefits

- **Business Listing in the Relocation Magazine**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **New Member Press Release**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Business Referrals from Chamber Staff for Chamber Members**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Networking & Marketing Opportunities**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Submit articles to be included in weekly email, social media and the Chamber BLOG website page**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Business Category and Alphabetical Listing on Chamber website**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Discount to members for ValuNet FIBER Smart Room rental**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Ambassador Call for new members and representatives**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Membership Plaque/Decal**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Utilize the ValuNet FIBER Smart Room front window to showcase your business or event (upon availability)**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Utilize Notary on Staff**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Utilize Ribbon Cutting & Grand Opening Opportunities**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Utilize Chamber Gift Certificate Program**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Utilize Relocation Packet Program**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Eligible to sponsor Emporia Area Chamber events**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Weekly member emails updating on activities of the Chamber and Community**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Opportunity to participate and serve on Committees**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Polling and Survey participation on current issues**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Opportunity to participate in Coffee & Conversations**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Funds Reserved for Sponsorship Opportunities**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Discount off Professional Development Program Attendee Registrations**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Complimentary Hours Use of ValuNet FIBER Smart Room**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Sponsorship of weekly member email**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Enhanced listing on the Chamber website**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Business Recognized in the Chamber Membership Guide**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Complimentary set(s) of mailing labels upon request**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Reservation for The Annual Meeting**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Featured on signage in Chamber office**:
  - Executive
  - Keystone
  - Premier
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  - Classic

- **Recognition on our Website as an Executive or Keystone Member**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **Quarterly luncheons with Executive & Keystone Members**:
  - Executive
  - Keystone
  - Premier
  - Entrepreneur
  - Classic

- **One-on-one Breakfast/Luncheon with President & Chairman**:
  - Executive
  - Keystone
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- **Company or CEO Profile included in the Relocation Magazine**:
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### Other Benefits

- **Out of Town Members**: $300
  Approved through the Chamber Office

- **Associate Members**: $215
  Non-profit organizations, Pastors, Education employees, Government employees, Less than full-time employees, non-employed individuals

- **Senior Boosters Members**: $135
  Fully retired persons who wish to maintain contact with the Chamber (Spouse may join for additional $25)

### Payment Options:
- Annual / Semi-Annually / Quarterly — Mastercard, Visa and Discover Accepted
**Welcome to the Emporia Area Chamber of Commerce**

Your membership in the Emporia Area Chamber of Commerce is an investment in the Emporia area. Since 1890 the Chamber of Commerce has been the center point for business, retail, industry, education, tourism, leadership and much more.

The Emporia Chamber offers five levels of investment opportunities to fit your business needs. Here you will find the programs we offer along with a comparison chart that shows the benefits of each membership tier. Please contact us to discuss any concerns you may have and to review your membership.

**Programs to Grow Your Business!**

**Coffee & Conversation**
Contact Jeanine McKenna — jmckenna@emporiakschamber.org
Coffee & Conversation provides anyone in the Emporia area an opportunity to network with other individuals and hear from a local community leader on a different topic. Conversations held on: August 6, September 3, and October 1.

Contact Conversation Sponsor $125 (6 available)

**Government Matters**
Contact Vanda Stephens — vstephens@emporiakschamber.org
Government Matters is active in advocating for the Emporia Community working with City, State and Federal officials in support of pro-business legislation, holding Legislative Dialogues with the State Legislators, composing the Annual Legislative Statement with community partners in the Dialogues with the State Legislators, composing the Annual Legislative Statement with community partners in the state of Kansas. The program brings together a diverse group of individuals from across the region once a year. Powerful experiences provide conceptual coaching, as well as group coaching to help build strength in your team.

Leadership Emporia Academy
Contact Vanda Stephens — vstephens@emporiakschamber.org
Leadership Emporia Academy is considered one of the top programs in the state of Kansas. The program brings together a diverse group of individuals from across the region once a year. Powerful experiences provide conceptual framework, skills, and tools for a purposeful collaborative leadership approach based off the principles and competencies of the Kansas Leadership Center. Underwriter: $1,000

Leadership Emporia Academy:
- Step UP!:
  - Contact Jeanine McKenna — jmckenna@emporiakschamber.org
  - Step UP! is a new signature program of the Emporia Area Chamber of Commerce that uniquely fills professional leadership development for our community and region. We are uniquely positioned to offer leadership training to meet your needs. Step UP! offers our traditional programing or customized programs such as skills development for aspiring leaders, departments and companies as a whole. We can offer consistent feedback through one-on-one coaching, as well as group coaching to help build strength in your team.

- Leadership Emporia Academy:
  - Contact Vanda Stephens — vstephens@emporiakschamber.org
  - Leadership Emporia Academy is considered one of the top programs in the state of Kansas. The program brings together a diverse group of individuals from across the region once a year. Powerful experiences provide conceptual framework, skills, and tools for a purposeful collaborative leadership approach based off the principles and competencies of the Kansas Leadership Center.

- Underwriter: $1,000
- Celebration Luncheon Sponsor: $300
- Annual Joint Legislative Statement Sponsor: $250 (4 available)

- Step UP!
  - Contact Jeanine McKenna — jmckenna@emporiakschamber.org
  - Step UP! is a new signature program of the Emporia Area Chamber of Commerce that uniquely fills professional leadership development for our community and region. We are uniquely positioned to offer leadership training to meet your needs. Step UP! offers our traditional programing or customized programs such as skills development for aspiring leaders, departments and companies as a whole. We can offer consistent feedback through one-on-one coaching, as well as group coaching to help build strength in your team.

Purchase of a Step UP! program will give you five (5) programs at a 30% discount. Programs such as skills development for aspiring leaders, departments and companies as a whole.

- Underwriter: $1,000
- Celebration Luncheon Sponsor: $300
- Annual Joint Legislative Statement Sponsor: $250 (4 available)

- Business After Hours / Business Before Hours
Contact Amanda Taylor — ataylor@emporiakschamber.org
Hosting or attending these events is a wonderful way to let other businesses know the services you provide to the community. Not sure about sponsoring an event by yourself? Contact the Chamber office and we can help connect you with another business with whom to co-sponsor. Book your 2021 & 2022 event NOW!

- Group Lunches
Contact Amanda Taylor — ataylor@emporiakschamber.org
Group lunches are an excellent way to network! Each month the Chamber will pair you with a different group of 4-6 other individuals to talk about what matters to you in your business. Lunch is on your own.

2020 Group Lunch dates are: June 3, July 1, August 5, September 2, October 7, November 4, and December 2.

- Ribbon Cuttings
Contact Amanda Taylor — ataylor@emporiakschamber.org
Hosting or attending these events is a wonderful way to let other businesses know the services you provide to the community. Not sure about sponsoring an event by yourself? Contact the Chamber office and we can help connect you with another business with whom to co-sponsor. Book your 2021 & 2022 event NOW!

- Shop Emporia Gift Certificates
Contact Vanda Stephens — vstephens@emporiakschamber.org
Over 80 Chamber members participate in the Shop Emporia Gift Certificate program. The user-friendly gift certificates are valid for 5-years and are available in values of $5, $10 and $25. In 2019 over $65,000 was put into the Emporia economy through this program. (Signed agreement required, 3% handling fee applies.)

- ValuNet FIBER Smart Room & Conference Room
Contact Vanda Stephens — vstephens@emporiakschamber.org
The Chamber is pleased to have two rooms available for the public to use for corporate meetings, board retreat, staff training, instructional activities, internal business affairs, seminars, webinars, etc. The rooms can be used individually or opened into one large room. Technology available includes: high-speed Internet, smart TV, grey boards, projectors and ELMO.

- Chamber Members: $50 for the first four (4) hours of use, then $50 for each additional hour or part of an hour thereafter.
- Non-Chamber Members: $50 for each hour or part of an hour thereafter.
- Non-Profit: First four (4) hours at no charge. Additional use may be charged $50 each hour or part of an hour thereafter.
- Any After Hours Usage: $50 for each hour or part of an hour.

- Make Connections!

- Member Perks!

- Get Involved!

Join one of these great committees and help grow the Emporia Area.
- Ambassadors
- Annual Meeting
- Christmas Parade
- Government Matters
- Leadership Emporia Academy
- Stinger Showdown

Looking Forward to 2021

Annual Meeting, January 22, 2021
Contact Jeanine McKenna — jmckenna@emporiakschamber.org
Or Vanda Stephens — vstephens@emporiakschamber.org
Join us on January 22, 2021, as we host the Annual Meeting to recognize the outgoing Chairman of the Board, Business of the Year, Committee of the Year, Volunteer of the Year, and Lifet ime Achievement Award. Information for sponsorship will be released fourth quarter of 2020. Sponsorship funds from 2020 can’t be used towards 2021 events.

Thank you Keystone Members for your support.